

**FEATURES IN THIS
MONTH'S
NEWSLETTER:**

Voice-Mail Pet Peeves



It's the Rule



**Professional
Development**



September Birthdays



**Parking Limited at
NSBAR**



**Electronic Signatures
Now Legal**



On the Web



Computer Bits & Bytes



Members in Motion



Events & Education

Northbrook Office:
450 Skokie Blvd., Bldg. 1200
Northbrook, IL 60062
(847) 480-7177

Barrington Office:
324 N. Hough St.
Barrington, IL 60010
(847) 381-7827



2000 - 2001 Officers	
Roxane Malo Chairman of the Board	501-4300
Margaret Semrad, CRB, GRI, CIPS Chairman Elect	382-3600
Harvey Hoffman, GRI, CRS Secretary-Treasurer	295-8400
2000 - 2001 Directors	
Joseph P. Goodman, GRI	328-4440
Paul J. Bobor, GRI	729-0330
Ellie Sipple	381-0500
Wendy Bergseth	234-8400
Steve Kolko	433-7220
Joy Sarver	234-1855
Allyson Hoffman, GRI, CRS, CRP	272-7070
Arlene Larsen, GRI, CRS	381-8800
Carol McGregor, CRS, GRI	381-1641
Georgia S. Pierini, GRI	724-1855
Blanche Romey	446-4200
Rosemary R. Thomas, GRI	492-9660
Daniel Schermerhorn, CPM	869-4200

6 Safety Steps for Com-

- 1. Establish Safety Measures:**
 - ✘Initiate office safety strategies such as the buddy system.
 - ✘Have salespeople sign out of the office and indicate where they'll be.
 - ✘Have a registration book for visitors. In large offices, issue an in-house ID tag or access card to salespeople and staff that can be worn at all times.
 - ✘Establish a secure location in your office where staffers can go in case of a threatening situation.
 - ✘Put safety policies in writing and make sure everyone follows them.
 - ✘Make sure private offices and work areas aren't accesible to vistors. The less outsiders know about the inner workings of your office (where salespeople sit, nooks and crannies, and back doors) the better chance you and the salespeople have to escape in an emergency.
- 2. Switch Open Houses:** If safety is a concern, have salespeople partner at open houses or have a male salesperson substitute for a female. It has been noted more females than males are attacked.
- 3. Make Periodic Checks:** ✘Visit or at least call open houses where salespeople are at.
- 4. Know Where Your Salespeople Are:** ✘Establish a call-in system, requiring salespeople to call the office at specific times. If your office is closed on weekends, arrange for salespeople to call one another.
- 5. Create a Secret Language:** Use a voice-stress code, a secret word or phrase that is not commonly used but can be worked into any conversation. That way salespeople can indicate that there is a problem.
- 6. Be Aware of Your Surroundings:**
 - ✘If you are alone at an open house and someone comes in, don't allow that individual to get between you and your exit door.
 - ✘Allow the individual to view the upstairs and basement areas without you accompanying them; otherwise you have just cut off your means of escape.
 - ✘Whenever possible, carry a cell phone; pre-program 911 as a speed-dial for immediate access.
 - ✘If you don't have a cell phone, stay close to the phone in the open house.
 - ✘Meet new clients at the office; never meet them alone at the property. ☐

ASSOCIATION STAFF:

PRESIDENT/CHIEF OPERATING OFFICER
Terry (Terese) Penza, RCE, CAE
 Terry@terrypenza.com

Northbrook

Lori Lasday/Amanda Gedzyk
 Professional Development
 Continuing Education
 Computer Courses
 Training facilities
 Fair Housing Training Modules
 Training Products, Seminars

Amanda Gedzyk

Newsletter Editor/Producer
 Media, Board Store

Sheila McInerney

Reception
 Forms & Software Orders

Charlie Nunemaker

Computer Technology
 Office Computer Training
 Home Computer Training

Terry Penza

Ethics and Arbitration
 Professional Standards
 MLC System, Website
 General Information
 Committees

Larry Williams

Computer, MLS, Supra

Barrington

Kimberley Davis

Accounts Receivable

Barbara Kay

Membership
 Supra, Board Store
 Flyer Distribution Service
 Notary Service
 Benefit Information

North Shore –Barrington Association of REALTORS® REALTOR® News
<http://www.nsbar.org>

VISION

North Shore – Barrington Association of REALTORS® is the
 Gateway to Education, Information & Technology.

NOTICE

- Under the long established policy of the North Shore – Barrington Association of REALTORS®, IAR and NAR:
1. The broker's compensation for services rendered in respect to any listing is solely a matter of negotiation between the broker and his or her client, and is not fixed, controlled, recommended, or maintained by any persons not a party to the listing agreement.
 2. The compensation paid by a listing broker to a cooperating broker in respect to any listing is established by the listing broker and is not fixed, controlled, recommended or maintained by any persons other than the listing broker.

IT'S THE RULE

by Terry Penza, RCE, CAE



W hew! I sure took heat for the last article! At least everyone is reading it! The issue of contention was the statement that if a listing office

does not tell you when the listing expires you can call the owner and talk to them about a future listing. Actually, the Office of Banks and Real Estate has a different slant on this issue and it is the OBRE rules that you must follow.

OBRE Rules and Regulations state: "A broker may discuss a possible future brokerage agreement with a

consumer whose property is exclusively listed with another broker or who is subject to a written exclusive buyer brokerage agreement **only** under the following conditions: 1) when the consumer initiates the c o n t a c t ; o r 2) when the current broker upon request fails to provide within 10 calendar days the type and expiration date of the brokerage agreement between the consumer and the current broker. The request and response shall be in writing and mailed return receipt requested. If the above information is not received within 14 calendar days, the broker may then contact the consumer only if this information cannot be obtained from another source of shared broker infor-

mation."

Also, you should know that is against the Code as well as License Law to get someone to break one contract to enter into another: (23) Inducing any party to a contract of sale or lease or brokerage agreement to break the contract of sale or lease or brokerage agreement for the purpose of substituting, in lieu thereof, a new contract for sale or lease or brokerage agreement with a third party.

Also, don't forget the following is against the rules: (24) Negotiating a sale, exchange, or lease of real estate directly with any person if the licensee knows that the person has a written exclusive brokerage agreement with another broker, unless specifically authorized by that broker. ☐



OFFICE OF BANKS AND REAL ESTATE

News Release from the Office of Banks and Real Estate

The following are summaries of recent disciplines regarding real estate licenses:

Chicago - The license of a real estate corporation was reprimanded and a \$1000 fine was assessed for failing to adequately supervise a managing broker whom licensee sponsored, in that the managing broker failed to supervise and manage the office and licensees sponsored and employed by the licensee when an indefinitely suspended broker was signing listing agreements, signing real estate contracts, signing service agreements, advertising real estate and distributing a real estate video. The listing agreements, real estate contracts, service agreements and real estate advertisements were all affiliated with the licensee.

Chicago - The real estate corporation of XXX was placed on probation for one year; the real estate broker license of Licensee A was placed on probation for one year; the real estate salesperson license of Licensee B was reprimanded; and the real estate salesperson license of Licensee C was reprimanded. The allegations upon which the disciplines were based were: XXX failed to deposit a buyer's initial earnest money payment into an escrow account in a timely manner, and then XXX failed to notify the seller when the same buyer failed to tender the

remaining, required earnest money payments. Regarding another transaction, XXX failed to deposit an earnest money payment into an escrow account in a timely manner and also failed to maintain a proper journal reflecting the maintenance of the earnest money. Further, the results of an OBRE inspection of XXX reflected that a salesperson served as an officer of the corporation, the licenses of four sponsored licensees were not posted; written employment contracts were not maintained for three sponsored licensees; all escrow accounts were not reconciled within 10 days of the receipt of the monthly bank statement; a \$1000 commission earned by XXX was not disbursed from the escrow account in a timely manner; and several earnest money checks were not deposited into an escrow account within 24 hours of acceptance of the contracts.

Chicago - A real estate salesperson license was refused for renewal for falsely indicating on his 1997 renewal form that he had completed sufficient CE during the 4/1/95 to 3/31/97 pre-renewal period.

Glencoe - A real estate broker license was

reprimanded and a \$1500 fine was assessed for aiding and abetting in the unlicensed practice of real estate.

Glenview - A real estate broker license was reprimanded and a \$200 fine was assessed for being a managing broker for a licensee who practiced real estate on a non-renewed license.

Lincolnshire - A real estate broker license was reprimanded for operating a broker corporation without the supervision of a managing real estate broker and receiving compensation while practicing real estate.

Markham - A real estate broker license was suspended for one year, subsequently to be placed on probation for six (6) months for failing to disclose that she was a licensee on a contract to sell her own property and for negligently aiding and abetting unlicensed practice.

Northbrook - A real estate salesperson's license was reprimanded and a \$500 fine was assessed for owning fifty percent of a real estate broker corporation and participating as an officer of the corporation.

Oakbrook - A real estate broker license was reprimanded and a \$1000 fine was assessed for allowing his subordinate, a managing broker, to continue as managing broker of record, although she had terminated her employment and for authorizing payment to the absent managing broker so that she would remain the managing broker of record.

Vandalia - A real estate salesperson license was terminated by agreement for inter alia failing to disclose her licensee status on a



Professional Development By Lori Lasday CRB, CRS, GRI



CHECK OUT THESE GREAT INTERNET SITES!

www.1031Agent.com

Find a complete set of tools and references to assist you with your 1031 deferred exchange transactions. It's designed for you, the real estate professional, and made available by Realty Exchangers, Inc.

www.foreignborn.org

An excellent resource for all foreign-born individuals entering or living in the US.

www.credit-power.org

Super-charge your future with Credit Power! Visit this dynamic site that leads you through the power of your credit rating. Especially great for teens and young adults!

www.fairhousing.com

The National Fair Housing Advocate Online is a resource designed to serve both the fair housing advocacy community and the general public with timely news and information regarding the issues of housing discrimination.



Important! Parking at NSBAR Limited and Not Guaranteed!

LIGHTNING STRIKES!

Due to our new neighbors, parking at the Northbrook Association office is now very limited. The members will be affected by earlier start times and mandatory pre-registrations for CE and other events.



The Supra Palm Pilot has arrived!

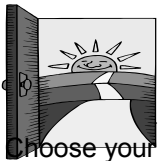
Your Board Store is now supplying the Supra Personal Handheld Computer. Add **Top Producer!** Download the **MLS!** —You can now learn to do this by viewing the Power Point tutorial on our web page under Education/Computer Training!—
Cost is \$434.06

“Pack n’ Go: Be Portable with Your Palm Pilot”— this is a FREE class, sign up today! The Association will also begin a new club exclusively for Palm users beginning Aug. 31, 2000 at 9am .

NSBAR Recognition Luncheon

Luncheon to be held September 28, 2000, at the Chevy Chase Country Club in Wheeling. Please save this date and plan to join us! Watch for more information in future mailings!

It doesn't take a tornado to get there...
IAR's Annual Convention and Trade Show



"Follow the Yellow Brick Road . . . to Success". October 2nd, 3rd & 4th at Marriott's Lincolnshire Resort

Choose your path – broker, sales or technology – and follow the yellow brick road to success at the IAR 2000 Convention and Trade Show. Whether you are looking to sharpen your motivational skills, earn continuing education credit, catch up on the latest real estate trends, browse the trade show or just network with fellow REALTORS, you will find a treasure of opportunities await you.

Featured speakers include hypnotist Anthony Galie, nationally-known author and speaker Julie Garton-Good, Illinois REALTOR and educator Lynn Madison, REALTOR and speaker Walter Sanford and technology guru Pat Zaby.

HUD LEAD-BASED PAINT RULES TAKE EFFECT SEPT 15

Requirements under HUD's rules on lead-based paint in federally assisted housing go into effect Sept. 15, 2000. These regulations affect all federally assisted housing, including Section 8, rehabilitation grants, HOME, CBDG, and housing vouchers and certificates. Although the regulations cover FHA mortgages, they do not change any current requirements under that program. (The requirements for the other federally assisted programs range from paint stabilization and repair to full abatement.) A listing of requirements is available at www.OneRealtorPlace.com.

NOW ON THE WEB!

Contracts, agreements and forms are now on your Association's web page in Acrobat Reader format. Go to www.nsbar.org under Members Only, input your agent ID and SSN.

INTERCOUNTY NATIONAL

INSURANCE COMPANY

Following is the text of a news release from the Illinois Department of Financial Institutions ("DFI"). The news release indicates that Intercounty National Title Insurance Company was issued a Cease and Desist Order by DFI. This Order means that Intercounty is out of the title insurance business in Illinois. The Association has reason to believe that a receiver has or will be appointed by DFI to close out the business operations of Intercounty. If you have any pending matters with Intercounty, try to contact your local Intercounty office concerning those matters. If that office has been staffed by the receiver, you may be able to resolve any problems you have in that manner. If that office has not been staffed, please, feel free to contact DFI. The Association has also received information that some checks of Intercounty have not cleared. Again, since a receiver is being appointed to wrap up the business of Intercounty you may be successful if you try to have

those checks honored once again.

SHOPPING FOR COMPUTERS OR PC SUPPLIES?

As a member of NSBAR you are entitled to receive the same discounts we get from CDW Computer Centers, Inc. Contact Kyle Patt at (847) 419-8267. ☐

CAN I GO WITH YOU?

SECTION 2.3 RIGHT OF COOPERATING BROKERS IN PRESENTATION OF OFFERS: The Cooperating Broker or his/her representative has the right to participate in the presentation to the seller or lessor of any offer he/she secures to purchase or lease. The Cooperating Broker does not have the right to be present at any subsequent discussion or evaluation of that offer by the seller(s) or lessor and the Listing Broker. However, if the seller or lessor gives written instructions to the Listing Broker that the Cooperating Broker not be present when an offer to the seller that the Cooperating Broker secured is presented, the Cooperating Broker has the right to a copy of the seller's written instructions. None of the foregoing diminishes the Listing Broker's right to control the establishment of appointments for such presentations

SECTION 2.4 RIGHT OF LISTING BROKER IN PRESENTATION OF COUNTER OFFERS: The listing broker or his/her representative, has the right to participate in the presentation of any counter-offer made by the seller or lessor. He/she does not have the right to be present at any discussion or evaluation of a counter-offer by the purchaser or lessee (except where the cooperating broker is a sub-agent). However, if the purchaser or lessee gives written instructions to the Cooperating Broker that the Listing Broker not be present when a counter-offer is presented to the buyer, the Listing Broker has the right to a copy of the purchaser's or lessee's written instructions.

Computer Bits & Bytes



COUNTDOWN TO SHUTDOWN

Are you ready? October 1, 2000 marks the death of dial-in numbers for the Compass system. In order to access the MLS you will have to connect through the Internet. You can either navigate through the website at www.mlsni.net or purchase PC Access software that allows you to view the information the same way you see it now when using Landmark Connect. Whichever you choose, be sure to have your office or home computers ready for this turnover. Another important issue to consider is your current connection. Are you running on a slow modem? Have you considered getting a DSL line? With its increasing popularity, DSL orders are taking up to two months to get filled. Order today to be sure yours is installed by October.

HOW TO COUNT ROOMS

Bathroom: Can NOT be counted in total rooms. Basement or lower level bathrooms may be counted in the total bath (BTH) field.

Tandem rooms: Used as bedrooms, while countable as 2 separate rooms are countable as only 1 bedroom.

Bedroom: Private room capable of being closed off from other living space that does not have its only entrance from another bedroom. Basement bedrooms may NOT be counted in total count and entered as bedrooms in listing input.

KEEP YOUR PHONE BILLS LOW!

Be sure you're dialing into a LOCAL

COMPUTER TRAINING

*In Real Estate,
Knowledge is POWER!*

See back page for dates in August!

**Hands-on & classroom style at
Northbrook Association office.
One-on-one training also available.**

To sign up now, call Amanda at (847) 480-7177.

**NSBAR Presents
TECH TALK
with CIMCO Communications
"Telecommunications Eye-Openers"**



**Wednesday, August 16, 2000
9:00 – 11:00 AM (Come for Breakfast!)
or
1:00 – 3:00 PM (Come for Lunch!)**

As you know, October 1st marks the deadline of the MLSNI being accessible only through the Internet. We know how important it is for you to not only understand this issue and how it relates to you, but also what technology is needed to accommodate these changes. With this in mind, the NSBAR has partnered with **CIMCO Communications** to host "TECH TALK" to address the following issues:

- How can I access the Internet faster and more cost effectively than I do today?
- Will I need to change or upgrade my current computer network?
- What are all of the charges on my Local and Long Distance Telephone Bill?
- Is my telephone bill set up to best accommodate *my* business?
- Do I have too many / too few telephone lines?

Bring a copy of your Local and Long Distance telephone bill.
CIMCO will be happy to provide a free analysis of your current T-Com Structure.

Sessions held at Northbrook office.
RSVP to Amanda at (847) 480-7177 or
email to amanda@nsbar.org



**Are you
looking for...?**



**Office DSL Lines
Concentric - Jerry Pull-
man (520) 447-2824**



**Agent DSL Lines
Telocity - Robert
McKelvey (908) 707-
3282**



 **Join our
COMPUTER
CLUB!**

Discuss technology issues

NSBAR Tech Support:
Charlie Nunemaker
Networking, Hardware, MLS
Larry Williams
MLS, Supra





Members In Motion

WELCOME NEW MEMBERS!

Lidia Simtion - Koenig & Strey 3770
 Carrie Koppe - Prudential Preferred Property 3540
 Helen Gardner - Prudential Preferred Property 3588
 Rose M. Brugioni - ERA Doetsch Realty 3038
 Marissa M. Lanzito - Coldwell Banker 3970
 Eugene Kim - Best Choice Real Estate 3592
 Cory L. Conti - Coldwell Banker 3320
 Danielle Morse - Koenig & Strey 4110
 Patricia A. Hickey - Network Marketing Co. 3466
 Mickey Freeman - Coldwell Banker 3910
 Valerie Samutin - Koenig & Strey 4110
 Debra High-Altschul - Coldwell Banker 3970
 Joe Von Kaenel - Long Beach Mortgage 6223
 Sarah M. Murphy - Benson Stanley Realty 3102
 Sena Caruso - Coldwell Banker 3920
 Kim Gomora - Network Marketing Co. 3466
 Stephen Forgette - Blacksmith Properties 3593
 Eleonora Myaskovsky - Capital Realty 3066
 Joan Vasquez - Paradise Homes Realty 6077
 Michele A. Kramer - Michelle Anne Kramer 3594
 Doris J. Rudy - Prudential Preferred Property 3521
 Sheila Montet - Prudential Preferred Property 3521
 Kim Gen - Gold & Azen Realty 2399
 Beth Mitchell - Baird & Warner 6026
 Bronislav Bashkin - Bashkin Realty 3596
 Seonagh M. Arnold - Coldwell Banker 3920
 Dorota Ryszk - Coldwell Banker 3640
 Dariusz Rafalko - ERA Doetsch Realty 3038
 John W. Cessna - Koenig & Strey 3740
 Brian Coleman - Brian Coleman & Assoc 3597
 JoAnne Jacobsen - Baird & Warner 6026
 E. Ray McLaughlin - Coldwell Banker 3320
 Horace Payne - Prudential Preferred 3521
 Frederick Holt II - Koenig & Strey 3750
 Stanley A. Thoren Jr - John Sobol & Assoc 3417
 Hoon Lee - Realty One, Inc. 4912
 Jean M. Chapman - Coldwell Banker 3910
 John T. Mathew - Century 21 Jay C. Realty 3017
 Cathleen D. Sabo - Starck & Company 6017
 Cynthia M. Seitz - Jameson Realty Group 3138
 Betty T. Bell - Koenig & Strey 3196
 Michele A. Faul - Baird & Warner 6026
 Sheila Montet - Prudential Preferred 3517

TRANSFERS

Georgia Pyne from Coldwell Banker 3930 to Prudential Preferred Property 3588
 Shafi Ahmed from Champion Realty 3118 to Nest Realty 3567
 Janice Marino from Coldwell Banker 3970 to Preferred Realty Group 3241
 Janet Schiff from Coldwell Banker 3650 to Prudential Preferred Property 3588
 Beth Zoeller from Coldwell Banker 3650 to Prudential Preferred Property 3588
 William Schniedwind from Coldwell Banker 3650 to Prudential Preferred Property 3588
 Susan J. Sheehan from Coldwell Banker 3650 to Prudential Preferred Property 3588
 Dick Potter from Coldwell Banker 3920 to Leader Realty 3077
 Joyce Z Gallo from Coldwell Banker 3640 to Prudential Preferred Property 3588
 Rhoda Lee from Coldwell Banker 3640 to Prudential Preferred Property 3588

Peggy Budwig McMillan from Coldwell Banker 3640 to Prudential Preferred Property 3588
 Jane Pickus from Coldwell Banker 3640 to Prudential Preferred Property 3588
 Natalie Rosenberg from Coldwell Banker 3640 to Prudential Preferred Property 3588
 Judy Sklare from Coldwell Banker 3640 to Prudential Preferred Property 3588
 Judy Weiss from Coldwell Banker 3640 to Prudential Preferred Property 3588
 Joan Field from Coldwell Banker 3640 to Prudential Preferred Property 3588
 Terry L. Anderson from Koenig & Strey 3740 to Century 21 Marino 3020
 Dick Potter from Coldwell Banker 3920 to Leader Realty 3077
 Nitzza Khan from Coldwell Banker 3650 to Prudential Preferred Property 3588
 Katy Elliott from RMC 4002 to Great Lakes Realty 3595
 Patricia Gordon from Coldwell Banker, 3650 to Prudential Preferred Property 3588
 Carolyn Willison from Koenig & Strey 3740 to Prudential Preferred 3517
 Judy Gillispie from Coldwell Banker 3640 to Prudential Preferred Property 3588
 Mikhail Kheresh from Milkeykovsky & Assoc 3342 to Leo Eyber Realty 3477
 Roberta Rhodie from Koenig & Strey 3740 to Baird & Warner 3120
 Susan T. Eaton from Coldwell Banker 3650 to Prudential Preferred Property 3588
 Dori Bell from Koenig & Strey 3750 to Lake Forest Properties 3598
 Anastasia Kolios from Coldwell Banker 3940 to Leader Realty 3077
 Joan Pedicini from Prudential Preferred Property 3521 to Prudential Preferred Property 3588
 Leslie Lipowski from Baird & Warner 3104 to Prudential Preferred Property 3588
 Mary Pat Lundgren from Koenig & Strey 3740 to Baird & Warner 3120
 Coralie Norwell from Koenig & Strey 3740 to Baird & Warner 3150

DROPPED MEMBERSHIP

Michael H Portman - M-G-M Realty 4000
 Frank DeMaria - M-G-M Realty 4000
 Paul B. Majer - RE/MAX Experts 3930
 Eugene Krutyholowa - Century 21 Marino 3020
 Galina Vainberg - Capital Realty 3066
 Janice Marino - Coldwell Banker 3970
 Barb Rechtsteiner - Baird & Warner 6026
 Mary Anne Kennedy - Coldwell Banker 3650
 Marilyn J. Mangan - Coldwell Banker 3650
 Dianna L. Drury-Akers - Paradise Homes 6077
 Neil Legner - Long Beach Mortgage 6223
 Basya Breslav - Gold & Azen Realty 3399
 Vivian J Morrison - Gaskin Realtors 3045
 Kristin L. Ruswick - Baird & Warner 3110
 Betsy B. Petrie - Century 21 Elsner 6244
 Vivian L Rasch - Coldwell Banker 3820
 Cathleen Mitchell - Family Realty 6073
 Mikhail Kheresh - Mileykovsky & Assoc 3342
 Robert Schumacher - Schumacher Realty Co. 3498
 Robert B. Mack - Schumacher Realty Co. 3498

Carole Tanner - RE/MAX Showcase 3460
 Gwen Carter - Millennium Properties 3236
 Cheryl Tracy - Baird & Warner 6026
 Robert P. Kusmerz - Baird & Warner 6026
 Zivilia Adams - Baird & Warner 6026
 Michael Ralph - RE/MAX Homes Northwest 6076
 Ada Friedman - Coldwell Banker 3970
 Charles Kim - Coldwell Banker 3970
 Gail Carone - Starck & Co. 6017
 E. Ray McLaughlin Jr - Coldwell Banker 3320
 Vivian A Bruce - Baird & Warner 3106
 Chet Nichols - Koenig & Strey 3790
 Emily Kim - Northshore Ace REALTORS 3499
 John Colquhoun - Coldwell Banker 3910
 Teresa Pittenger - Baird & Warner 6026

NEW OFFICES

Michele A. Kramer - Michelle Anne Kramer,

Benefit Reference Index

Health Insurance

⇒ National Association of the Self-Employed
 312/337-7133, Ron Shapiro
 ⇒ Marc Jacobson & Assoc.
 847/498-7181

Reduced Telephone Rates

⇒ MCI World Com - Reed Ellis
 1/800/280-6886

Car Rental

⇒ Alamo Rent-A-Car
 1/800/354-2322
 Rate Code-BY
 ID#BY428299

Courier Service

⇒ Timely Courier
 Michele DiMaio/Fred Cisarik
 708/834-4380

Cellular Svc. & Smart Number

⇒ Autosonics-Michael Malenfant
 or Corky Peterson
 847/831-4400

EVENTS & EDUCATION

September

9/06/00	Jump Start New Member Orientation	9am-4:30pm
9/07/00	How to Have Money for Retirement	9-10:30am
9/07/00	WCR Meeting	3pm
9/07/00	Intro to www.mlsni.net	1:30pm
9/08/00	Feng Shui w/ BJ Gorman (join us for bagels & coffee at 8am!)	8:30am
9/11/00	CE-Get Connected! (Barrington Area Library)	9:30am-12:30pm
9/11/00	FHA Mortgages & HUD Properties w/ Judy Healy (Barrington Area Library)	1:30-2:30pm
9/13/00	Flyer Creation w/ PC Access	1:30pm
9/14/00	Internet 200 (formerly Intermediate Internet)	9am
9/15/00	MLSNI Computer Training (Call 630-955-0011 for registration)	9am-5pm
9/18/00	Liaison Committee Meeting	3pm
9/21/00	Computer Club/Palm Pilot Club	9am
9/22/00	CE-Don't Let What Happened to Harry...	8-11am
9/22/00	CE-The Internet	12-3pm
9/25/00	CE-Elements of a Contract	1:30-4:30pm
9/25/00	Executive Committee Meeting	3pm
9/26/00	Intro to Lightning	1:30pm
9/27/00	Board of Directors Meeting	12:30pm
9/28/00	Annual Network & Awards Luncheon (Chevy Chase Country Club)	



NOTE: ALL SESSIONS HELD IN NORTHBROOK UNLESS OTHERWISE INDICATED. PRE-REGISTRATION REQUIRED FOR ALL COURSEWORK. CALL AMANDA AT NSBAR (847) 480-7177.