



# Broker's Broadcast and Sales Meeting Agenda

A Publication of the North Shore - Barrington  
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June 2000

## **Just the Facts!** by Terry Penza CAE, RCE, President and COO

*Haves & Wants* - Since MLSNI will not allow listings in the service that are not available to show that day, we have come up with a solution. Through a new list serve (a type of e-mail chat room), you can now place information on listings or buyer needs and have it posted to members within the Association who have signed up for the free service. If you would like to be included, e-mail [terry@terrypenza.com](mailto:terry@terrypenza.com). *NSBAR Membership Surveys* - These are now in circulation. Please encourage all agents to look these over and fill them out. The Association cannot grow and accommodate you, the member, without your input. Give us your feedback so we can continue to be Your Gateway to Information, Information and Technology.

**Have you designated your OFFICE LIAISON yet?** The Association will no longer be snail-mailing flyers and bulletins to North Shore offices. It is crucial to appoint a responsible office liaison to distribute the Association materials to the agents. If there is no appointment, the broker/owner or manager will be receiving all flyers. Please keep in mind that NSBAR plans to send out all information electronically as of July, so it is extremely important your liaison has an e-mail address. If you have yet to notify NSBAR of your appointment, please do so on the reverse of this flyer and promptly return it.

**Did you miss the MULTI-BOARD CONTRACT Seminar?** If so, we will be holding another one on June 9, 2000, 9am, at the Barrington Area Library, 505 N. NW Hwy., Barrington. There are revisions on every page of the contract so please try to attend to get the updated information. This session is free, but seating is limited so please RSVP to Amanda at (847) 480-7177.

**Earn your ABR DESIGNATION** by attending the NSBAR Accredited Buyer Representative Modules. We will be hosting these modules June 21 and 22. Instructed by Lynn Madison and include 6 hours of CE credit. Again, contact Amanda at (847) 480-7177 if interested.

**CE on your PC!** Earn your continuing education credit this summer by purchasing home study on floppy disk for your computer. Each package is \$69.00 and includes 6 hours of mandatory credit or 6 hours of elective credit (12 hours of coursework is \$138.00.) Final exams will be proctored at the Association office. If interested call Amanda at (847) 480-7177 to

"Any fact facing us is not as important as our attitude toward it, for that determines our success or failure." - Norman Vincent Peale

# EVENTS & EDUCATION

6/01/00	<b>Emailing w/ PC Access</b>	9am-11:30am
6/01/00	<b>WCR Meeting</b>	2pm-4pm
6/06/00	<b>Jump Start</b>	8:30-11:45am
6/06/00	<b>Jump Start Plus</b>	1pm-1:50pm
6/07/00	<b>FH300 Fair Housing</b> (3 mandatory CE credit hours)	9am-noon
6/08/00	<b>Brokers' Round Table</b>	8:30am
6/08/00	<b>WCR/NSBAR Luncheon</b> (Exmoor Country Club; call NSBAR to RSVP)	11:30am
6/09/00	<b>Multi-Board Contract Session</b> (Barrington Area Library; 505 N. NW Hwy., Barr.)	9am
6/14/00	<b>Commercial/Investment Forum</b>	9am-11am
6/15/00	<b>Computer Club</b>	9am
6/16/00	<b>MLSNI Computer Training</b> (Call 630-955-0011 for registration)	8am-5pm
6/19/00	<b>Liaison Committee Meeting</b>	3pm
6/21/00	<b>ABR Modules</b>	8am
6/22/00	<b>ABR Modules</b>	8am
6/23/00	<b>MLS X/plorer</b>	9am-11:30am
6/29/00	<b>Intro to the Internet</b>	1pm-3:30pm

NOTE: ALL SESSIONS HELD IN NORTHBROOK UNLESS OTHERWISE INDICATED.  
PRE-REGISTRATION REQUIRED FOR ALL COURSEWORK. CALL AMANDA AT NSBAR (847) 480-7177.

## NSBAR OFFICE LIAISON INFORMATION

Please complete and return to NSBAR as soon as possible.

I am a  Liaison  Broker/Owner or Manager

Name \_\_\_\_\_

Agent ID \_\_\_\_\_ Office Name \_\_\_\_\_

E-Mail \_\_\_\_\_

Fax to Amanda at (847) 480-7362 or e-mail to [LuvMulder@nsbar.org](mailto:LuvMulder@nsbar.org)